# Union-StruCell



bring A grade PVC foam to your factory

#### One stop service of raw materials

Fiberglass materials Carbon fiber fabrics Vacuum infusion materials Resin FRP tools

All in one service:  $\sqrt{30\%}$  cost save.

#### **Customize as the requirement**

CNC cutting, Customized surface treatment, processing according to the drawings.

15 years

Production experience

Sets of moulds

45-300kg/m3

Covering density of

Free service

Sample Packing design Technical support

MOQ

**Accept small / trial orders** 

Fast delivery Ready to ship

Small orders 5 days

Full container 15-20 days









Sports Equipment



Railway



Construction

Wind-energy



**Pacific** 

union composit





# **ADVANTAGE**



# **UNION**



- Pirce 50% Higher
- None full PVC FOAM speficication
- No special customization

- 50% price reduction
- Covering density of 45-300kg/m³
- Thickness tolerance is small: ±0.2mm
- Thickness of High density can more than **500mm**

Your Local Dealer

I have recently become aware of this pvc foam.

They quoted me a price delivered to brisbane of less than half the cost of divinycell.

Note the specs are almost a cut and paste of Divinycell H foam.

Does anyone actually KNOW anything about this stuff? Really not interested in the usual "chinese can't be trusted" "everything they make is rubbish" lines please. I already know all that stuff I'm after actual experiences. Has anyone used it? Has anyone seen independent tests?

If this stuff is legit it has the potential to save us all an absolute packet. The foam is the biggest single expense of my build.

# **WHAT WE DO**

### **WINION** StruCell

### **Regular Density 80kg/m³ PVC FOAM**

#### **Product Advantage**

- Thickness tolerance (tolerance: ±0.2mm) density tolerance (80±3kg/m³)
- Color to distinguish the density, easy to choose and use
- Thickness customization (min 1mm~<sup>∞0</sup>)
- Pre grooved and punched, works right out of the box
- Large stock with regular types (Warehouse area 5000+m²)
- CNC processing available

(A total of 10 : 3-axis 5-axis CNC machine tools)

- · Close cell rate high, waterproof
- Self-extinguishing from fire (Certificate)



























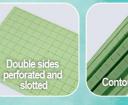














Sales volume: 2000000m²/per year

### WHAT WE DO

### **Regular Density** 60kg/m<sup>3</sup> PVC FOAM

#### **Market**



RV



Wind energy







Railway





MAKEIT HAPPEN.





Ranger





• Flame retardant performance in line with railway standards

• Moisture-proof, insect-proof, environmental protection, never rot (suitable for coastal)

• Smooth surface, smooth curve, beautiful appearance

• Maintenance-free and easy to repair



# **EQUIPMENT CAPACITY**













**All Digital Control** 



5S Workshop management



# **WHAT WE PROVIDE**





#### **Fiberglass**

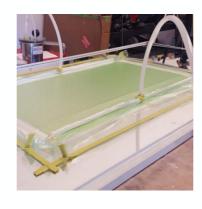
Fiberglass Fabric CM1808/2408

Chopped strand mat 300/450 Unidirecitonal Fabric UD700 Multiaxial BX400/LT400



**Carbon Fabric** 

Plain/Twill 200GSM Multiaxial LT400 UD 300GSM



#### **Auxiliary Materials**

Peel ply PET85
Release film 30um
Breather cloth

150-339GSM Flow mesh 110-230GSM Sealant tape 120C Resin tube 10-24



Resin

UP189 / 191 / 10070 / 10032 VE770 / 11VP EP 3311



**FRP Tools** 

Bubble bust roller Diameter roller Olive roller Wool roller Brushes

# **DEVELOPMENT HISTORY**





#### **Start Export:**

PVC foam Fiberglass Resin

2012



#### **New Region:**

South America South east asia Middle east & Africa

2016



Sales team : 20+

ERP system
Wind energy aproved

2019



New office **2000m²+**Sales value

USD20000000 + **2023** 

To be continued ... Looking forward to our cooperation!

2022

Hight density 300kg/m³



2024

New product for LNG



2014

#### **Expand Applications:**

Marine RV & railway Wind energy



2018

Focus on Yatch field Win customers : **50+** 







**Kyrie Song**General Manager / Technology Mangaer

- 10 years experience in composite material industry
- Expert: autoclave ,vacuum infusion,RTM process
- 15 years management experience



**Kurt** Engineer

- 4 years' study in the USA
- Proficient in CAD/PRO E/SW
- Providing additional value service of equipment



**Lan**Sales Manager

- 7 years experience in composite industry
- Good at new projects promotion
- Professional in RV, construction, shipboating, insulation



**Ming** Sales Manager

- TEM 8 Grade: English communication expert
- 5 years foreign trade experience, win 60+ customers
- Main Service Market: Europe, Oceania, Middle and Southeast Asia. Middle East



**Jenny**Sales Manager

- 8 years sales experience
- · Professional in chemical parts of composites industry
- · Good at providing one-stop service



**Betty**Sales Manager

- Expert in winding / pultrusion / RTM 5Years
- Focus on resin and fiberglass better bonding
- Understand the usage habits of each market worldwide



**Summer**Sales Manager

- TEF 4 language certificate fluent in French
- Vinyl epoxy shipbuilding expert
- Integration of different process auxiliary materials



**Beryl**Logistics Manager

- 4 years logistics management
- Prioritize customer satisfaction
- Customized loading management service



**Fredy**Customer Service Manager

- 4 years professional after-sales experience
- Good at QC, ERP system
- Timely reply within 3 hours

# **WHY CHOOSE US**



# All materials buy from Union:

Save your

20%~30% cost

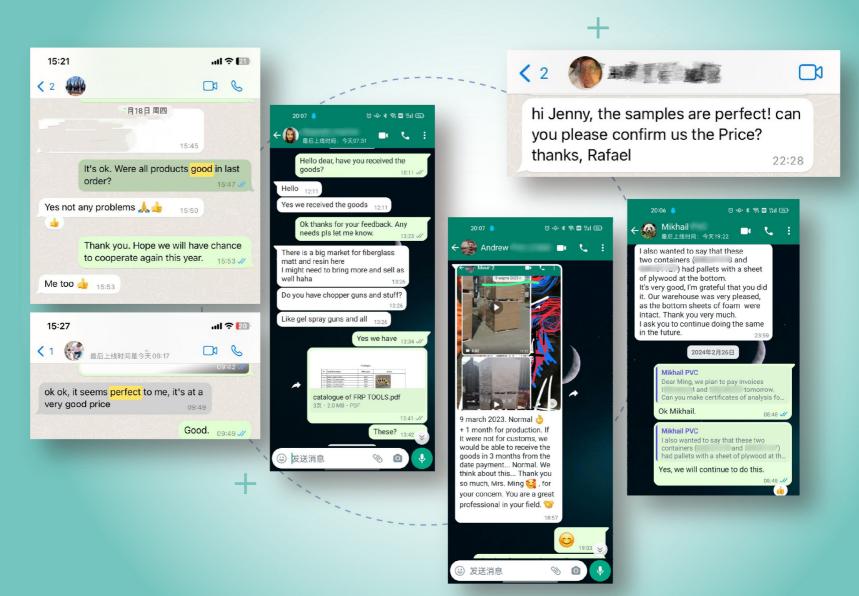
#### Free service

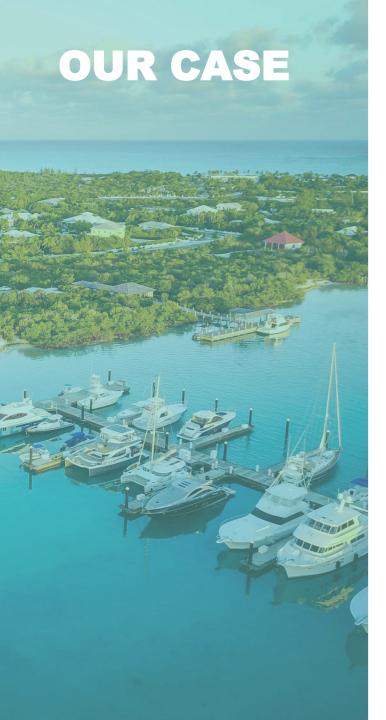
Free sample
Free packing design

Free technical support None MOQ

# Unsensitized purchasing experience

Order delivery process visualization one-stop service













# In case 1, weight is reduced by 200kg, so the product can save much fuel and been sell better

Malaysian customers wanted to replace balsa wood with our PVC foam for shipbuilding, reducing weight and achieving better fuel economy. By calculating the amount of material required for each boat, providing data and weight reduction solutions, we were able to reduce the weight of each vessel by 200KG for our customers.

### Case 2



# In case 2, Have detail load record include pictures and documents, help customs clearance faster

The German customer encountered the problem of customs inspection at the port of destination, and the customs needed to know the details of the goods at each location. We took photos and videos of the whole process during loading, and marked the details and location serial number of each product, and provided a packing list, which successfully helped customers solve customs clearance problems.









# **HOW TO COOPERATE**





**Provide information:** 

- Detail quotation
- Technical detals
- Test report
- Other cases similar with

Union

- Confirm payment
- Record order into ERP System
- Produce product
- QC check
- Feedback
- Delivery

**Union** 

- Send back shipping documents
- Send back QC documents

**Union** 

# PRODUCTION AND DELIVERY PROCESS















#### **Production**

A. Record into ERP system and technical section reconfirm the product specifications and processing technology



#### **After-Sale Service**

- A. Transportation tracking
- B. Customer receipt tracking
- C. Product use feedback

#### **Quality Control**

- A. Test final products
- B. Sampling and inspection
- C. Issue test reports

### **Delivery**

- A. Check consignee information
- B. Arrange shipment with forwarder
- C. Support insurance for containers

# Order Confirmation

# **OUR GUARANTEE**





#### A FREE SERVICE

- Free simpleFree agent purchase
  - · Free LCL



#### COMMITMENT TO QUALITY

Full replenishment for quality problems



# **ENVIRONMENTAL COMMITMENTS**

Non toxic halogen free



# PRICE UNDERTAKINGS

Match the lowest local price

# COMMERCIAL SUPPORT



Grad	de	Purchases	Free samples	Free shipping for samples	Online technical guidance	Market information sharing	Free customed packaging	On-site technical guidance	Sole agency	China Travel	Team service
Primary	BEGINNER	USD700	A4 size, 5 pieces	X	Х	X	х	х	X	х	Х
Bronze	BRONZE LEAGUE	USD1000	A4 size, 5 pieces	1 time/year	x	х	х	x	Х	x	х
Silver	SILVER CLASS	USD3000	A4 size, 5 pieces	2 time/year	1 time/year	1 time/year	х	x	х	х	X
Gold	GOLD GRADE	USD15000	1 m²	2 time/year	2 time/year	2 time/year	1 time/year	x	Х	x	3 people
DO	DIAMOND GRADE	USD100000	1 m²	3 timZes/year	4 timZes/year	4 timZes/year	2 time/year	1 time/year	$\checkmark$	1 time/year	5 people



# WIN-WIN TOGETHER

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UNION-StruCell

